

Questions to Ask Real Estate Agents

Whether you're selling or buying, hiring the right agent can be an important part of the inspection process. Don't be afraid to ask a lot of questions when looking for a real estate agent. Here are some of things to ask:

1. How long have you been a licensed real estate agent?

2. In what area do you specialize (detached homes, condos, investment properties, commercial, historic properties, etc.)?

3. Do you specialize with listings in specific geographic areas?

4. How many buyers/sellers have you successfully represented in the last six months?

5. How will you protect my interests? Why should I hire you over another agent?

6. Can you provide me with three to three references from people who have hired you within the last year? (Following up with these references is important.)
